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TO WHOM IT MAY CONCERN

Vienna, 25th September 2016

Application: International career with commercial orientation in Asia, especially in Hong Kong - Intake is from now on possible

Dear ladies and gentlemen,

I am very interested in your potential international and commercial job offer, therefore I want to convince you that I am a talented and disciplined employee with great potential for self-realization, high sense of responsibility and international orientation.

Since my youth I have grown up in a very entrepreneurial environment because of our family business, which includes trade of mineral oil products and management of gas stations (including car care center and café & shop). Through my assistance in my parents' company, I have acquired lots of practical skills and a good overview concerning the Austrian or rather European world of business. During the time of my Bachelor studies in International Business Administration at the Vienna University of Economics and Business, I was able to internalize a lot of important business know-how and had the great opportunity to work and learn in different industries and countries worldwide (such as Hong Kong - China and Austin, Texas - USA).

After my studies I got the opportunity to start and finish successfully a management trainee program "Train the Winner" at the company called CONTAINEX Container-Handelsgesellschaft m.b.H. (part of the private Austrian corporation named WALTER GROUP), which is the European market leader regarding trade of containers and mobile space solutions. During my very intensive trainee program at CONTAINEX, I have learned lots of technical, organizational and commercial know-how that is useful for lots of professional occupations. From the beginning, the Human Resource Management of WALTER GROUP integrated me into the department for Great Britain, Republic of Ireland and

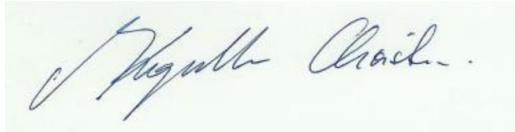
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International Markets because of my previous international experience and linguistic competence. After the time as a trainee, I was appointed to take over the responsibility for the areas Republic of Ireland, Northern Ireland and Scotland together with an experienced sales manager. As I want to make a real international career, I want to emigrate to Asia, especially to Hong Kong, as soon as possible to be able to live, work and learn Mandarin or rather Cantonese there. The reason for this plan dates back to the time of my internship in Hong Kong in 2011, that gave me the chance to experience the impressive life and business opportunities of the city and the whole country.

I am prepared to fulfill the professional and responsible tasks of your possible job offer. In addition, I hope that you give me the opportunity to be able to prove my social, organizational and commercial skills. I would prepare myself with high engagement for my new tasks, familiarize myself as soon as possible with the new position and try to achieve outstanding results in terms of your company.

I am looking forward to getting an invitation to an interview from you.

Yours faithfully,

A handwritten signature in black ink on a light green background. The signature is cursive and appears to read 'Christian Kapeller'.

(Christian Kapeller, BSc (WU))

SALARY EXPECTATION: If you give me the chance to prove myself as an employee within your team, I would ask you to offer me a salary that gives me the possibility to cover my cost of living in Hong Kong or rather Asia and to save some money each month.

ATTACHMENT: You can download all necessary documents concerning my application online under the following link: <https://drive.google.com/folderview?id=0B0YQa8pE-IYJQ1hWbXJpY1JKNWM&usp=sharing>

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